



Territory Manager – South Area

An exciting new opportunity has arisen in the Sussex Cricket Foundation (SCF). We are looking for a proactive, inclusive, and collaborative person to lead the growth and development of cricket in the South Area.

The successful candidate will be responsible for delivering projects & programmes in the South Area with a team of development officers & coaches. The successful candidate will also manage the relationships with clubs, schools, local authorities and community groups within the area.

It is an exciting time to join SCF with the launch (in 2021) of two five-year Urban Cricket Plans in Brighton and Hove and Greater Crawley, with the aim of increasing participation, providing more opportunities to play the game and to support the improvement in provision of facilities in two key areas of our county.

The success and reputation of the Foundation continues to grow both locally and nationally. This has led to Corporate Partners of the County Club and other local organisations wanting to support Foundation initiatives. Major partners such as 1st Central, Webtrends Optimize and Sutton Winson all have multi-year agreements with the Foundation, which supports projects such as League Cricket, Disability Cricket, and support to our club network. The ECB (national governing body for cricket) also hold the Foundation in high regard, and we are described as a 'Leading Organisation' in the delivery of Disability Cricket, Women & Girls Cricket and Schools Cricket.

Foundation Impact Report – <https://sussexcricket.co.uk/impact-report-2023>

Foundation Website - <https://sussexcricket.co.uk/sussex-cricket-foundation>

Sussex Cricket Values

Selflessness Honesty Accessibility Respect Enjoyment Drive

Equal Opportunities

Sussex Cricket is committed to improving the diversity of our workforce. We welcome applicants from all walks of life and backgrounds who can bring diversity of thought and experience to the Club.

Sussex Cricket is committed to ensuring that all applicants do not receive less favourable treatment or are discriminated against, on the grounds of their age; disability; gender; marriage and civil partnership; pregnancy or maternity; race; religion or belief; sex or sexual orientation.

Safeguarding

Sussex Cricket is committed to safeguarding by protecting children, young people and vulnerable adults. As such, all relevant posts are subject to a process of vetting with the need for up-to-date DBS checks and obtaining two work-related references.

To apply for this role, please send a CV and cover letter outlining your suitability for this role to:
foundation@sussexcricket.co.uk

Applicants must have the Right to Work in the UK.

Closing date: **5pm on Monday 19th August**

Interviews: **w/c 2nd September**

No agencies thank you



Job Title:	Territory Manager – South Area
Reports to:	Community Cricket Director
Location:	The 1 st Central County Ground, Hove Hybrid working
Hours:	Full Time – 37.5 hours per week, with flexible working at evenings and weekends required.
Contract:	Permanent, Full time
Remuneration:	Competitive salary plus 25 days’ pro-rated annual leave

Role Purpose:

To increase participation, grow the game amongst all ages, abilities & genders, inspire the next generation of cricketers and connect with communities in a set area, which supports the delivery of our strategic plan for recreational and community cricket. The role will also include supporting a portfolio of recreational cricket clubs, schools, and local communities.

The post will join an exciting and dedicated team working across the whole of Sussex, to help deliver our strategic aims.

Key Responsibilities:

- Development and management of a strategic plan covering a South Area for recreational and community cricket.
- To cover areas of Brighton & Hove, Adur, Steyning, Lewes and others as identified by the Community Cricket Director
- Line Management of a team of cricket development officers and community cricket coaches.
- Form part of the Sussex Cricket Foundation Leadership Team
- Programme management and strategic direction for Sussex wide programmes:
 - National Programmes (All Stars & Dynamos) Lead including Bursary Programmes
 - Walking Cricket
 - Brighton & Hove Urban Cricket Plan
 - Brighton & Hove Cricket Development Group
 - BACA Cricket Committee
- To generate income for the Foundation through paid coaching or partnership opportunities

Clubs:

- Growth and sustainability of participation levels in clubs
- Club Development Plans, Facility Development, Funding
- Clubmark Accreditation
- All Stars & Dynamos Cricket Centres
- Cricket Young Leaders Programme
- Junior Club Competitions
- Adult Club Competitions
- Women and Girls Cricket
- Sussex Seniors Cricket
- Foundation Pathway Development Programme
- Workforce (inc. Officials, Coaches, Groundsman, Volunteers etc)



Schools:

- Chance to Shine Schools Programme (Primary & Secondary)
- School/Club Transition
- After Schools Clubs and School Sport Premium
- School Competitions/Festivals (Primary & Secondary)

Community:

- Street Cricket Programme
 - Walking Cricket
 - Disability Cricket
 - LGBTQ+
 - Holiday Roadshows
 - Match Day Activation/Foundation Events
 - Partnership Development and Management
 - Sussex Cricket Ticket Offers
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- Ensure effective communications, planning and integrated delivery across your territory
 - Provide insight for clubs, leagues, and schools to allow provision to meet players needs
 - Main point of contact for the clubs, schools, local authorities, youth groups and other local partners in your territory
 - Work with the Sussex Cricket commercial team to develop commercial and membership opportunities across the territory.
 - To attend ECB meetings/training as and when required.
 - Maintain close working relationships with all Sussex Cricket staff and uphold the Organisation's shared values.
 - Be prepared to undertake any other duties related to the work of these functions as required

Experience:

- An understanding and experience of working within a club and youth sport environment
- Experience of engaging partners and a track record of influencing delivery
- Innovation, creativity & problem solving
- Leadership, negotiating and influencing skills
- Experience of line management and developing staff
- Experience of driving a culture of continuous improvement
- Experience working within a volunteer led environment and managing volunteer groups
- Ability to work independently and as part of a team
- Excellent communication and presentation skills
- Budget management
- Excellent project management skills
- Ability to travel independently between sites

Desirable Qualifications:

- UKCC Level 2, Core Coach, UKCC Foundation 1 Cricket Coaching or appropriate coaching qualification
- Valid First Aid Certificate
- Valid Safeguarding & Protecting Children Certificate
- Valid DBS Certificate