



## **General Manager Vacancy**

### **Job Introduction**

Are you a motivational and inspiring leader with a passion for great hospitality and truly memorable events? If yes, we may have the perfect opportunity for you!

Sodexo are looking for an experienced General Manager to lead catering and hospitality operations at Sussex Cricket The 1<sup>st</sup> Central County Ground, Hove, a fantastic venue in the heart of Hove. As General Manager, you'll maintain a great relationship with your client and lead your team to deliver incredible events throughout the year, whilst keeping on top of finance, compliance and other tasks that come with running a large venue. We are looking for someone who can provide direction and expertise to the team, driving standards and employee engagement to ensure a highly effective operation.

### **Main Responsibilities**

- Deliver market-leading event experiences
- Build and nurture strong client relationships
- Work strategically with your sales team to drive growth in your venue
- Drive profitability of the business
- Lead, develop, manage and motivate a high performing team
- Support the Account Manager in the development of business strategy
- Identify opportunities to drive efficiencies and maximise operating profit whilst maintaining a high standard of service

### **The Ideal Candidate**

#### **Essential**

- Proven track record in operational management in a similar environment
- Ability to interpret and utilise financial and commercial information
- Excellent communication skills
- Attention to detail & accuracy
- Ability to work on own initiative & to be proactive
- Resilient, determined and able to work flexibly and proactively
- Relationship building with colleagues from site level to senior management